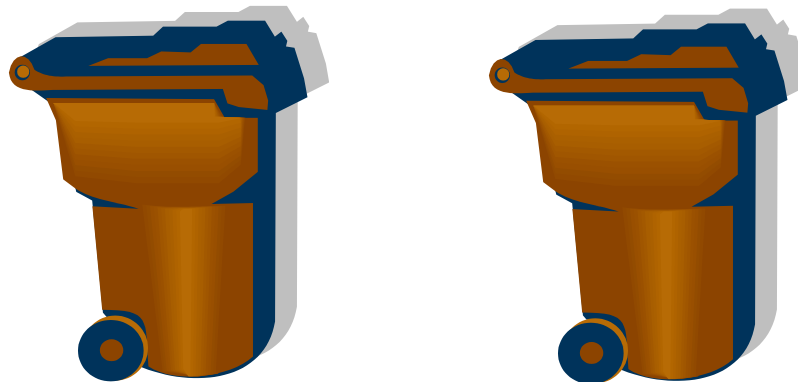




# Mayor's Community Meeting

## New Trash Program



# Request For Proposals/Bid Process

Supported by MA Chapter 30B Procurement Regulations/Issued by Inspector General,  
Commonwealth of MA

- Request for Bid Proposals (Bids) Issued: 3/19/13 issued by Braintree Grant Office (Regional Bid)
- Bid Responses Due Date: March 29, 2013
- Bid Criteria: Vendor competency, strength of company, reputation, pricing
- 14 qualified vendors .....6 Vendor Responses (Union/Non-Union).....3 Finalists
- Responses From: Capitol Waste, DelPrete & Sons, E Z Disposal, Sunrise Scavenger, Waste Management
- Received No Responses From: ABC Disposal, Allied Waste, Capital Paper, Howland Disposal, Mass Hauling, Troupe Disposal, Waste Solutions, IRM Green
- Bid results presented to Braintree & Weymouth Mayors: Mid April, 2013
- Mayoral Evaluation/Vendor Meeting Timeline: Mid April – Mid May
- Weymouth Mayor chose EZ Disposal in the best interest of the Town
- Bid Award Letter to E Z Disposal Late May

# Bid Review of Selected Vendor

## EZ Disposal Service

- Allows Solid Waste Budget to be level funded
- Only vendor with viable cart option/paying 50% of cart cost & financing for other half ( no interest) over the life of the contract
- Households receive two 64 gallon capacity carts = 128 gallons of disposal capacity in addition to bulk items, furniture, scrap metal, etc. also allowed.
- Reduced carbon emissions vehicles/routes finished earlier with automated trucks
- Consumer Price Index Annual Increase limited to a cap of 2% vs. competition offering flat 2% each year
- Only vendor to lower condominium collection cost vs. previous vendor
- Allows for Weekly Recycling, without increasing the Solid Waste Collection line item

# Prior Fiscal Year- FY13

BUDGET	FY13	COLLECTION	DISPOSAL
RECYCLABLE	\$ 600,000	\$ 549,287	\$ 50,713
PAPER DISPOSAL	3,000		3,000
RUBB/REMOVAL	3,875,000	1,838,797	2,036,203
YARD WASTE	560,000	310,700	249,300
HAZ WASTE	100,000		100,000
WHITE GOODS	75,000		75,000
TIRES	2,500		2,500
<b>TOTAL \$</b>	<b>5,215,500</b>	<b>\$ 2,698,784</b>	<b>\$ 2,516,716</b>

- Annual Trash Fee Revenue generates \$1.6 million towards these costs
- Balance is funded through the General Fund- Tax Revenue

# Comparison: Past and Current Contract

	<b>FY13 CAPITAL WASTE</b>	<b>FY14 EZ DISPOSAL</b>
<b>CURBSIDE</b>	\$ 1,465,623.71	\$ 1,100,000.00
<b>RECYCLING P/U</b>	549,286.91	1,100,000.00
<b>YARD WASTE</b>	282,454.65	280,000.00
<b>XMAS TREES P/U</b>	28,245.43	0.00
<b>WHITE GOODS</b>	99,086.84	
<b>T.V.'S</b>	99,086.94	
<b>CONDO'S</b>	175,000.00	145,164.00
<b>Cart costs</b>		48,700.00
<b>TOTALS \$</b>	<b>2,698,784.48</b>	<b>\$ 2,673,864.00</b>

# Cart Program Benefits/Trash & Recycling Tonnage/Cost Savings

- Weymouth disposes of **40 Million Pounds of trash/year** at the Covanta Trash Transfer Station in Braintree @ a cost of \$100/ton = **\$2Million Dollars**
- Weymouth Disposes of 7 Million Pounds of recycling per year, currently @ no cost per ton for disposal = \$0
- Cart Program communities have realized savings from 10-24% on trash disposal costs
- For Weymouth, a reduction in trash tonnage of even 10% = \$200,000 yearly savings, reduction of 15% = \$300,000 in yearly savings and a savings of 20% = \$400,000 annual savings
- Grants for the carts were obtained from the Dept. of Environmental Protection & from E Z Disposal, amounting to \$730,000

# Cart Program Goals

- Maintain customer service
- No increase in current trash fee
- Increase Recycling
- Reduce Trash Disposal Costs

# Comments From Communities With Carts

- Automation is currently being considered by municipalities as an improved management practice, as reflected in the majority of new trash contracts going with an automated collection program
- Safer sidewalks for pedestrians and school children
- Assists in fee payment tracking to create equity
- Community aesthetics
- Eliminates program abuse by non-payers of single, multi family, and businesses
- Eliminates ongoing, extensive abuse from attic, basement, garage or house cleanouts
- Addresses pest control issues with trash
- Allows for improved sanitary/health issues
- Molded label w/instructions on recycling lid for community outreach/ease of information access



# Sampling of Communities with Cart Program

Abington	Avon	Boston	Braintree
Billerica	Burlington	Dedham	Easton
Fall River	Franklin	Gardner	Bedford
Lawrence	Lowell	Mansfield	Auburn
Newton	Tewksbury	Westfield	Hamilton
Medford	Norwood	Springfield	
Bellingham	Westwood	Marlborough	

# Trash Carts

- Each home should have received 2 carts, 1 for recycling, 1 for trash- 64 gallons each
- Each household is being asked to try the new program with the 2 carts.
- If, after trying the new program, residents have a need for an additional **trash** cart, one can be provided for a \$150 annual fee. (A cart generates 60 lbs/trash/week x 52 weeks = 3,120 lbs/year = \$150 per year extra disposal cost for 2<sup>nd</sup> cart.)
- If residents have a need for an additional **recycling** cart, one can be provided for a \$50 Annual Fee.
- Also, after trying the program, if there is a special need for the smaller carts, for the elderly or disabled, the Town will take back the larger set and provide a smaller set.
- Carts have a 10 year warranty. If residents have a damaged cart, simply call DPW and it will be repaired or replaced, and the Town will follow up on the warranty.
- **NOTE:** Trash fees in South Shore Communities begin at \$160 and range up to \$300 per year. Private trash contracts cost on average \$425 per year and include one 64 gallon container for trash or a 3 barrel limit. No service is provide for recycling, yard waste, furniture or appliances in that fee.

# Neighboring Trash Fees

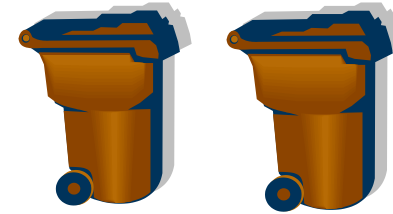
	Weymouth	Braintree	Middleboro	Rockland	Whitman	Marshfield
Annual Trash Fee	\$100	\$160	\$208	\$244	\$250	\$265

# Trash Disposal Capacity – Weekly

**Perceived = 35 lbs**



**Actual = 128 lbs trash/recycling Weekly**

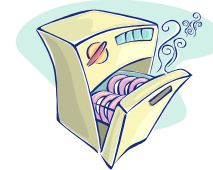


**PLUS:**

**1 Piece Furniture Weekly**



**1 Appliance Weekly**

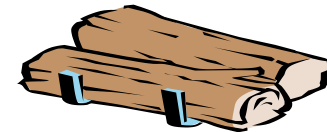


**PLUS:**

**Scrap Metal Items**



**2-3 bundles – 3-4 Ft. Weekly**



**PLUS:**

**3-4 Rolls of Carpet Weekly**



**Yardwaste**



**Christmas Trees**



**EZ DISPOSAL CUSTOMER SERVICE 781-233-2211**