



An Intelligent Way for Service & Support

Company Overview

- 20 Employees
- 10-12 working in the office at any time
- 3-Year-old company looking to buy a building
- Technology focused company
- 100% of our focus is around services
- All parts are stored in warehouse
- No flammable components (all tech gear that would be for laptops, computers, etc.)
- Nothing running in the lab besides laptops / computers
- Shipping 4-5 items per day (normal business hours)
- No overnight parking
- Limited office use with employees but need warehouse for parts and an area for ticket management

Customer examples

- Bank of America
 - Support ticket is opened
 - Our team sets up a zoom call and handles the issue
 - Ships out part from Warehouse and local tech in New York would replace the part
- Beth Israel Hospital – Plymouth
 - Support ticket is opened
 - ServiQ ships out disk drive
 - Hospital Tech replaces disk drive
 - Zoom call to confirm system is fixed

Jeff Reale
COO
ServiQ

Cell: 781-812-7469

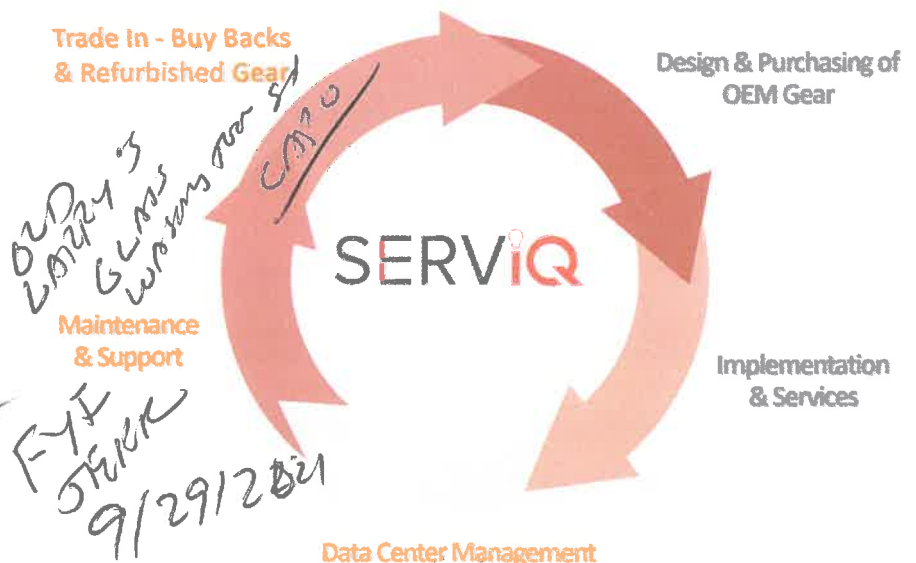
Email: JReale@ServiQ.com

Business Overview

Focus Areas

- 1. Data Center Hardware & Software Sales**
 - Storage Software Servers Converged Infrastructure
 - Switches Networking Security Back-Up & Recovery
 - IT Asset Management Assessments Available Upon Request
- 2. Maintenance & Support of OEM Products**
 - Multi-Vendor 3rd Party Support: Up To 60% Savings vs. OEM's
 - 1st Call - In House Critical Escalation Support: 24x7x365
 - Onsite Knowledge Transfer - Onsite Spare Kits - 4 Hour SLA's
- 3. Trade-in & Buy Back Programs**
 - 200,000 Items in Stock with a 10,000 SQ/FT Warehouse
 - Refurbished Products - All Gear Fully Tested & Guaranteed
 - Upgrade Options with Buy Back or Credits towards New Systems
- 4. Data Center & Colocation Services**
 - 1,000 SQ/FT Colocation Space: Private - Public - Hybrid
 - Infrastructure as a Service (IaaS) / Managed Services
 - Hosted DR Solutions: Single & Multi-Tenant Cloud Backup Offering
 - Onsite Support: Network Design & Installation - Dedicated Cages
- 5. ITAD / Data Destruction Services**
 - Onsite / Remote Data Destruction of Hard Drives, Tapes, & Etc.
 - NAID Certified: National Association for Information Destruction
 - Paper Shredding - Hard Drive Erasure / Degaussing

Leasing Options - Disaster Recovery - OEM Technical Certifications
Virtualization - Security Solutions - Encrypted Device Management





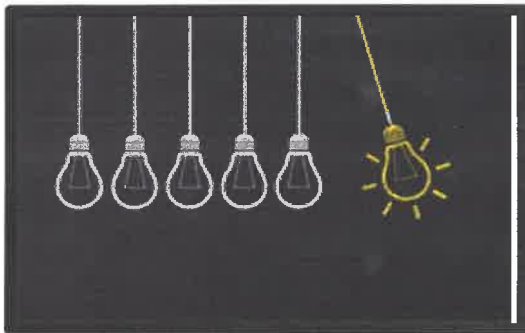
An Intelligent Way for Service & Support

Focus Areas in the Market

- Enterprise - Commercial - SMB
- 500+ Active Customers
- 100% Channel
- Vertical Markets:
 - Financial Services
 - Insurance
 - Healthcare
 - Retail
 - Edu / Universities
 - Manufacturing

Focused Solutions & Expertise

- Infrastructure Consolidation
- Business Continuity
- BIG DATA Analysis
- Data Center Migrations
- Infrastructure as a Service
- Managed Services
- Application Consolidation



Jeff Reale

COO

ServIQ

Cell: 781-812-7469

Email: JReale@ServIQ.com

Offices:

Boston

DC

CA

Business Overview

Success Stories

6. Customer – Mid Market NE Area - *IT Asset MGMT (ITAM)*

Focus Areas: 3rd Party Support, Net New Sales, Rental Gear, and DD

- Customer Environment:
 - 80% New - OEM & 20% Serv-IQ - Refurbished Gear
 - 75% OEM Maintenance 25% Serv-IQ Maintenance
- Storage:
 - EMC: VMAX, Isilon, DD, XtremIO
 - NetApp / EMC: 3rd Party Maintenance Support
- Servers:
 - Sun / HPE / Dell: 3rd Party Maintenance 100+ Arrays
- Partners & Other OEM's in the Account:
 - Dell, NetApp, HP- 3Par, Cisco, QLogic, Fujitsu
- Data Center SAN / Networking:
 - Three Data Center Assessments / Moves
 - Upgrade 8Gb to 16Gb / Software Upgrades
 - CNA's, NIC's, & HBA's: 3rd Party Maintenance

7. Customer – Retail Fortune 1000 Account - *3rd Party Support*

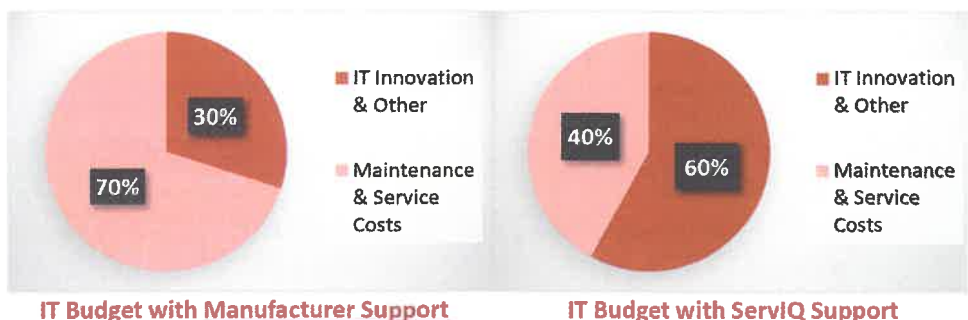
Business Problem:

- Reduce Customer OPEX for One Year Due to an Undersized Array & keeping out the Competition
 - Storage: 1+PB: 6 Backup Array's
- Results: Savings of 300K per Year on OPEX & Assisted with Net New Sale: \$2M Tech Refresh – Hardware - SAN & Backup Array, Software & Replication

"Serv-IQ has been supporting over **5 sites both domestically and internationally** of our infrastructure for over 5 years. We have **never had an issue that Serv-IQ could not resolve**. I have been in this business for quite some time and they have the **fastest response time** I have seen bar none.

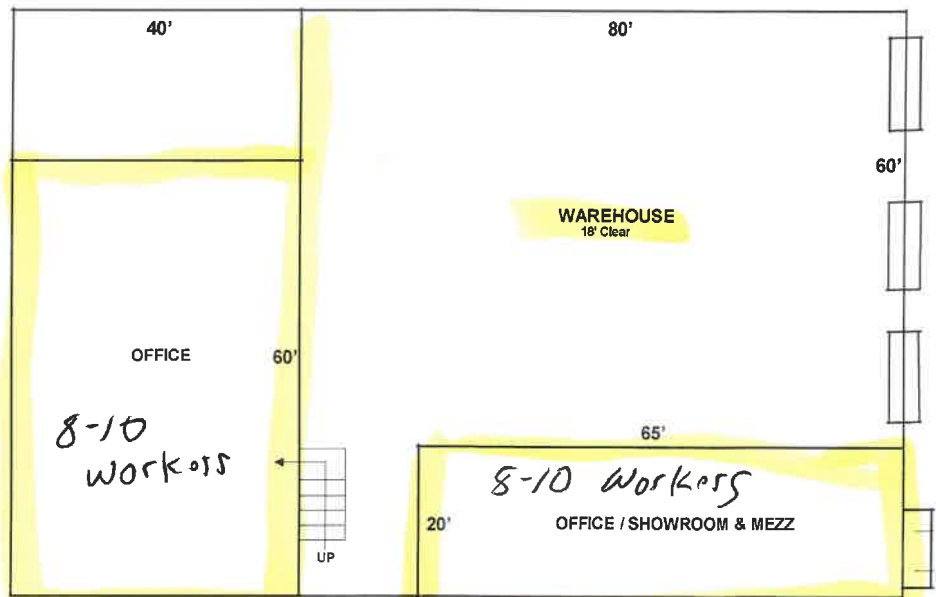
- Fortune 1000 Company

IT Budget Breakdown: 3rd Party Maintenance vs. Manufacturer



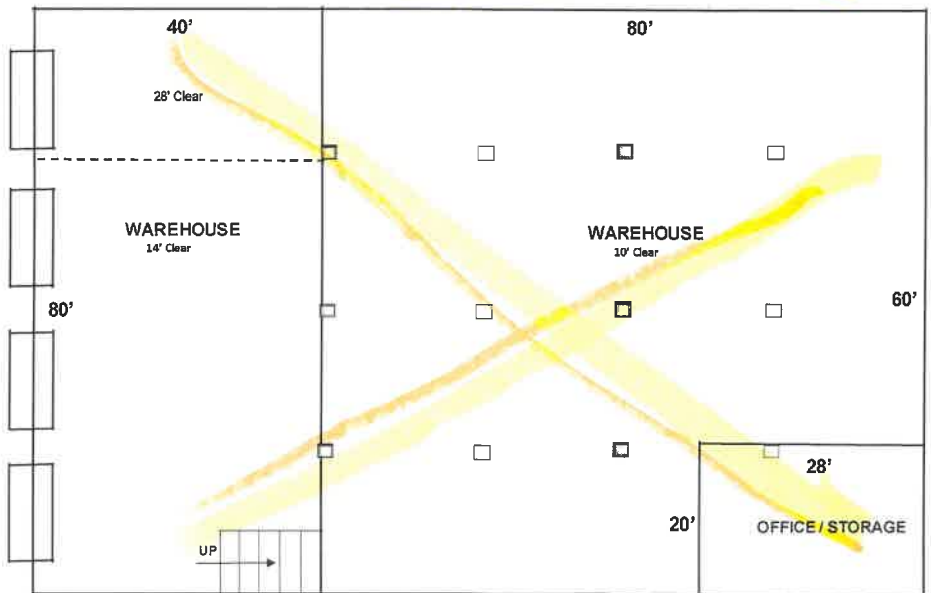


UPPER LEVEL



LOWER LEVEL

will not be used



* PROPERTY INFORMATION

Available Space	18,700+/- SF
Land Size	0.896 Acres
Zoning	Highway Transition District (HT)
Parking Spaces	30
Ceiling Heights	Upper - 18' Lower - 10'-28'
Column Spacing	20' (Lower Level)
Power	200A / 240V 3 Phase

For Sale - 875 Washington Street (Route 53), Weymouth, Massachusetts



EASTERN
RETAIL PROPERTIES

FOR MORE INFORMATION CONTACT:

Vin Albanese

781.849.9013 (Office) + 617.413.1193 (Cell)

valbanese@easternretail.com

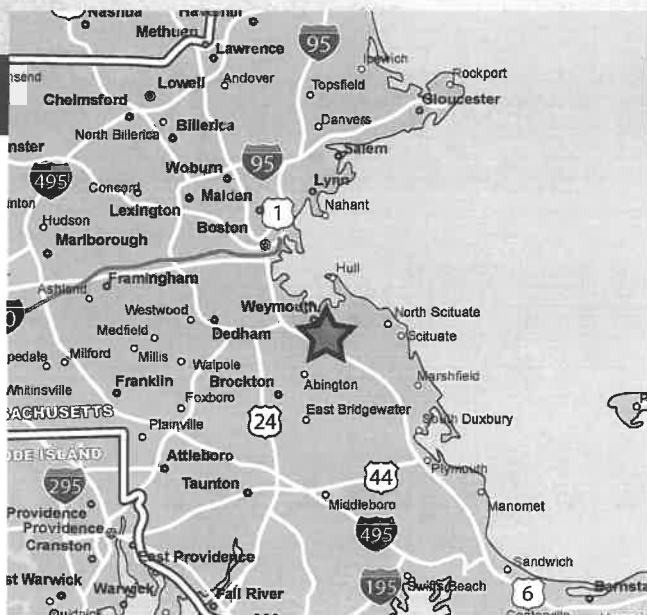
P 781.849.9010 + F 781.849.9050 + www.easternretail.com + 25 Braintree Hill Office Park, Suite 305 + Braintree, MA 02184

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IDEAL FOR RETAIL, OFFICE, RESTAURANT, OR SERVICE BUSINESS



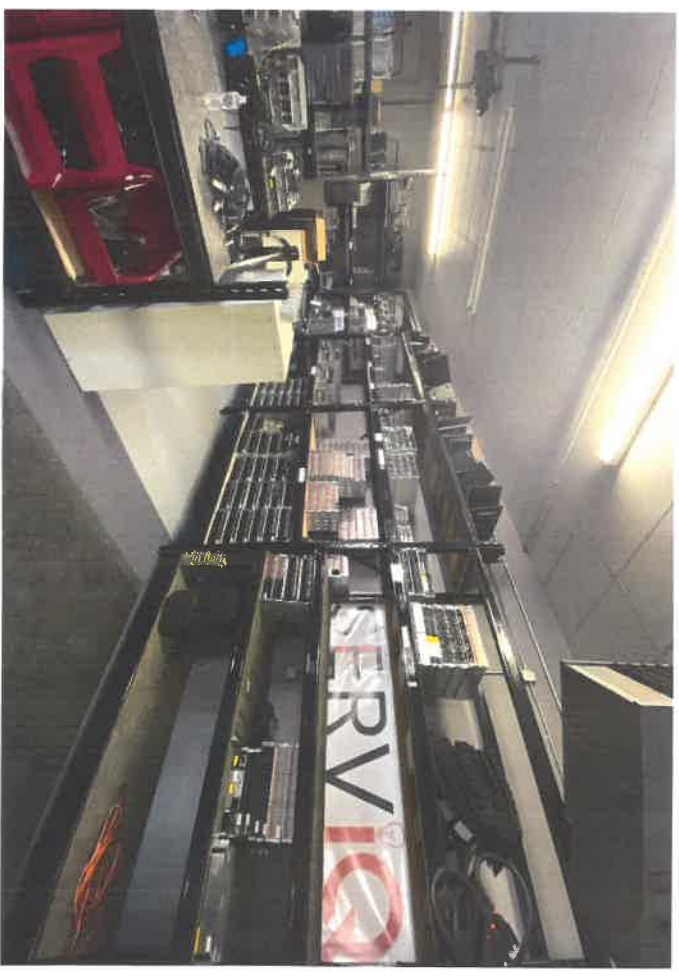
AVAILABLE FOR SALE



Sample of ServIQ Spares Kit

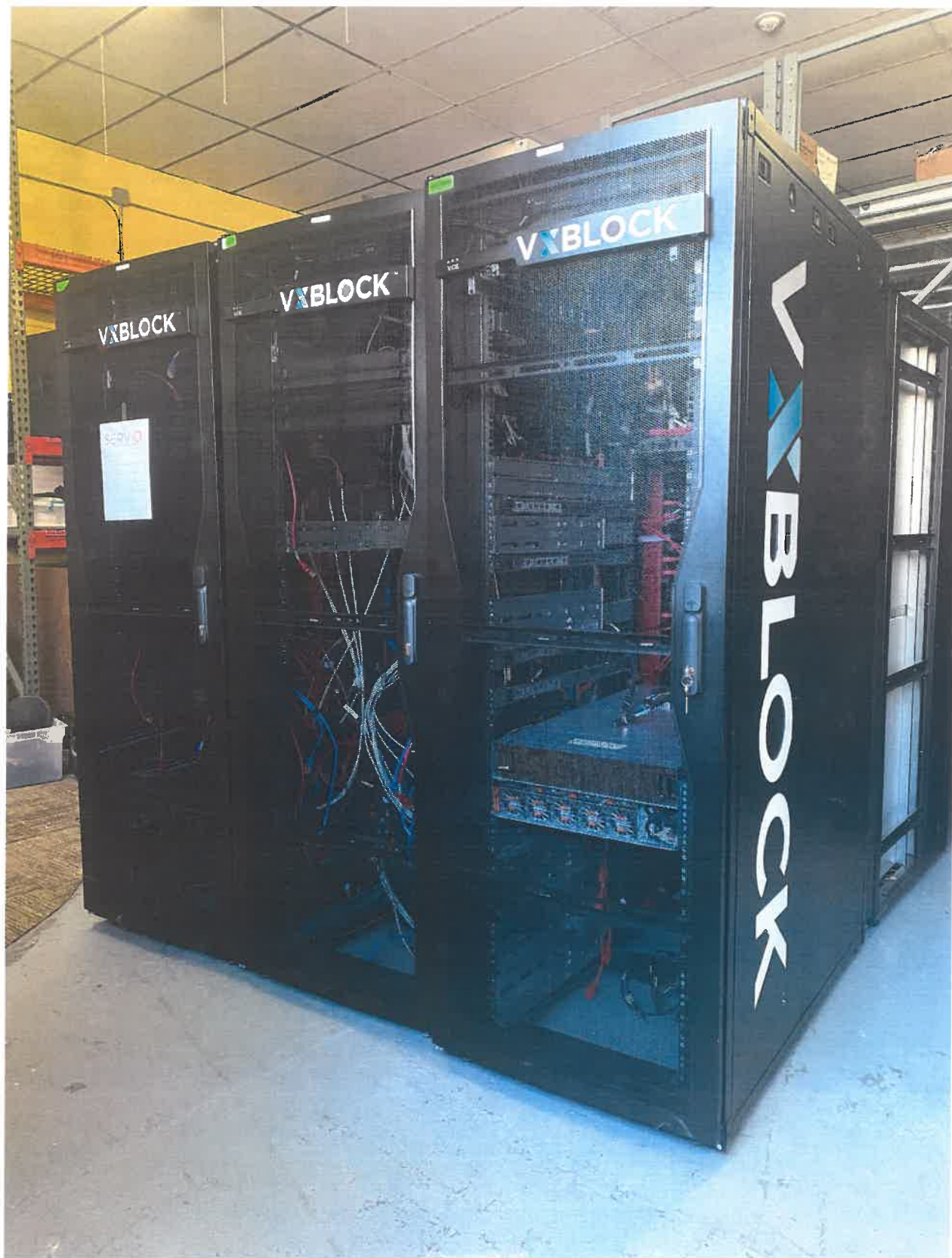


Sample of Warehouse Inventory





Sample of 4x4 pallet
(shipped out 1 or 2 times a month)



Sample Inventory

3ft x 6ft x 2ft



Sample test Lab

- Computer gear we would have on location

ARTICLE VIB
Highway Transition District HT
[Added May 1990 STM by Art. 2, approved 8-29-1990]

§ 120-22.5. Purpose.

The purpose of the Highway Transition District is to:

- A. Provide for a mixed residential, **business** and commercial development along major arterials in the Town.
- B. Allow for redevelopment of former residential areas to limited business and commercial uses.
- C. Control off-site impacts of new development or redevelopment through the site plan review and special permit process.
- D. Preserve the scale and character of the existing streetscape by encouraging the reuse of existing residential structures and appropriate site design criteria.

§ 120-22.6. Permitted uses. [Amended May 1993 ATM by Arts. 55 and 56, approved 7-9-1993; May 1997 ATM by Art. 43, approved 8-11-1997]

See Article XXVA, § 120-123E, for site plan review applicability for any of the permitted uses listed in this section. Any of the following uses, or uses customarily accessory thereto, are permitted:

- A. Any use permitted in Resident District R-1.
- B. Two-family dwelling.
- C. Conversion of an existing residential structure for use as a clinic or office of a business, professional, medical/veterinarian or financial organization; barbershop; beauty salon; gift shop; antique shop; printer; caterer; or photography studio.
- D. Conversion of an existing residential structure for use as retail sales or services with less than 2,000 square feet of gross floor area.

§ 120-22.7. Special permit uses by Board of Zoning Appeals.

Any of the following uses, or uses customarily accessory thereto, on approval of the Board of Zoning Appeals, subject to the conditions and requirements of Article XXV:

- A. Private club or lodge.
- B. Conversion of an existing dwelling for up to four dwelling units.

12 Employees
 100% Services & Computer Storage
 office space - No changes

§ 120-22.8. Special permit uses by Planning Board.

Any of the following uses, or uses customarily accessory thereto, on approval of the Planning Board, subject to the conditions and requirements of Article XXV:

- A. Retail sales or service, except auto-related sales or services that:
 - (1) Are in a new structure and contain up to a maximum of 5,000 square feet of gross floor area.
 - (2) Are in an existing converted dwelling with a gross floor area between 2,000 square feet and 5,000 square feet.
- B. Any permitted use having drive-through service or windows.
- C. New structure containing a clinic or office of business, professional, medical/veterinarian or financial organization; barbershop; beauty salon; antique or gift shop; or photography studio.
- D. Trade, professional or other for-profit school.
- E. Restaurant, except that no drive-through window is allowed unless the restaurant has less than 20 seats and the minimum lot size land area shall be 43,560 square feet. [Amended 3-2-2015 by Ord. No. 14-107]

§ 120-22.8.1. Prohibited uses. [Added 4-2-2018 by Ord. No. 17-127]

- A. Self-storage facilities.
- B. Outdoor sale of automobiles where the inventory of used cars exceeds 10% of the total inventory.